

Outsourcing material availability decision-making research

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Abstract

Strong analytical models and design tools are essential for effective supply chain design. Previous research in this field mostly focused on operations research rather than manufacturing considerations. Product life cycle, product attributes, and product features should drive integration and decision-making in supply chain architecture, according to recent study. Furthermore, a thorough set of performance indicators should drive decision-making processes. In this work, we use the supply chain operations reference (SCOR) model level I performance indicators as our decision-making criterion and establish a relationship between product attributes and supply chain strategy. The next step is to create a multi-criteria decision-making approach that incorporates both quantitative and qualitative elements into supplier selection. This methodology is based on preemptive goal programming (PGP) and integrated analytic hierarchy process (AHP). While AHP uses supplier ratings resulting from pairwise comparisons to subjectively identify supply chain strategy by matching product attributes with supplier qualities, PGP uses mathematics to estimate the best order amount from the selected providers. The final order quantity is affected by the changes of pairwise comparisons in AHP since PGP employs AHP ratings as input. Thus, in order to guarantee that supplier evaluations are accurate, users of this technique should place a larger focus on the AHP development.

Keywords: Outsourcing, logistics, materials handling, transaction cost economics, resource based, network-based, framework.

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Introduction

Both the academic and practical communities have paid a lot of attention to outsourcing recently, especially to the make-or-buy dilemma. Outsourcing the fabrication of components is often the main emphasis of such descriptions. You may see examples of similar frameworks in and. While several studies have shown logistics outsourcing in general, the topic of materials handling outsourcing has received less attention. Logistics is "that part of supply chain management that plans, implements and controls the efficient, effective forward and reverse flow and storage of goods, services and related information between the point of origin and the point of consumption in order to meet customers' requirements." As a part of the logistics function, materials handling is the operational process that occurs when materials are handled along a materials flow. Logistics and supply chain management are not included under materials handling.

Parts material handling outsourcing in the automobile industry is the main topic of this essay. The authors' observations and descriptions of industrial practice reveal that materials handling encompasses a limited range of labour-intensive tasks that may not be fundamental to a manufacturing company's main purpose. So, for businesses that are looking to save costs, materials handling might be an area to focus their research efforts. There is little direction in the current literature about outsourcing, even though it could

be a viable alternative to examine. The majority of the cited writers provide comprehensive descriptions of the choice to outsource the (broader) logistics function. There has been a lack of focus on potential solutions for materials handling outsourcing, such as supplier/service provider selection, activity location, and interaction with other processes.

Nevertheless, scholars have begun to reevaluate the effects of recent societal and economic shifts on outsourcing trends, such as the increasing expense of labour in developing nations, the price of oil, the unpredictability of currency exchange rates, and a heightened cognisance of the offshore suppliers' lack of responsiveness, flexibility, and hidden costs. Because of these shifts, many businesses have abandoned or augmented their previous reliance on global sourcing in favour of more localised approaches, such as acquiring goods or sourcing from suppliers close to their locations. To ensure increased responsiveness at what are still very cheap rates, companies are increasingly turning to near sourcing, which involves producing or acquiring goods and services from foreign suppliers situated in continental areas rather close to their own facilities and clients. Little research has examined the possible benefits of proximal sourcing to the SC, despite the fact that this method may be beneficial. Reducing the geographical distance from the supplier base needs major efforts in business process reengineering. Global sourcing also necessitates the creation of SC configurations to fulfil transportation and lead-time requirements. Furniture, clothing, footwear, and steel are just a few examples of the sectors where close sourcing is gaining traction as a result of the rising cost of oil, which has a magnifying effect on transportation expenses. In addition, American multinational corporations such as Caterpillar and Ford have lately relocated their production facilities to the US and Mexico as a result of escalating labour costs, the strengthening of currencies in countries in the Far East, and government incentives to invest in local manufacturing to help weather economic downturns. Both academics and practitioners have shown a great deal of interest in outsourcing and offshore since its introduction to the corporate world in the early 1990s. Captive offshoring (making) and offshore outsourcing (buying) are two geographical dimensions of the outsourcing process that include shifting internal tasks outside of the organisation. To save costs and shift risks and duties to overseas vendors, make-or-buy choices used to often lead to outsourcing. Recent research, however, suggests that managers are rethinking and revoking certain offshore and outsourcing choices, which is changing their supply. As a result of their common ground, the literatures of operational theory and behavioural theory may be more integrated and linked. Almost all of the operational make-buy literature presupposes that the company makes decisions based on known variables and uncertainty dimensions in a logical, rule-based, and optimum manner. In this case, there are two restrictions. First of all, decision-making is usually not done by a corporation but by an individual. That's right. This method of making business decisions heavily relies on human input. Second, any rules-based decision-analysis method is likely to be supplemented by additional data, biases, and sensitivity levels introduced by the human element. Therefore, the operational make-buy literature has neglected to sufficiently handle the human element of this crucial decision-making process so far. Alternatively, it is clear from the term that the behavioural decision making literature focusses on human-level issues. Consumer behaviour, negotiating strategies, and managerial decision-making are just a few examples of the many business settings that have benefited from the development and

use of this literature and its core ideas. But as far as we are aware, no one has used this literature and its related ideas to study the actions of managers making make-or-buy decisions in the supply chain. By bringing together these two large bodies of literature, we may fill a major knowledge vacuum on the make-buy choice. The purpose of this study is twofold. To begin bridging the gap, we will be bringing theories of behavioural decision-making to the operational make-buy setting. In our theoretical framework, we postulate that a supply manager's make-buy choices are impacted by both task and individual traits. We conclude that the format of the information given to the decision maker has a multiplicative effect on the economic/cost, intellectual capital, and supply risk aspects that impact a supply manager's choice. Both original equipment manufacturers (OEMs) and vendors may benefit from theoretical insights and practical recommendations derived from a better understanding of the relative impacts and interconnections of these aspects in the make-buy scenario. Secondly, we want to make a difference by introducing and implementing a fresh approach to research that is tailor-made for studying behavioural decision-making in the operational make-buy setting. This empirical approach makes use of a question-airstyle tool to conduct a controlled behavioural experiment with actual supply managers. As far as we are aware, this method has not been discussed in any of the existing literature on operations management. Because it can control variables, test various permutations of hypothesised causal linkages, and identify behavioural concerns, it is an exceptionally useful investigative tool. Several sample scenarios would not permit any of these otherwise.

Review of literature

(Mantel, Tatikonda, and Liao 2006) studied "A Behavioral Study of Supply Manager Decision-Making: Factors Influencing Make Versus Buy Evaluation" determined that How a supply management decides whether to make a product component in-house or hire a third party is the subject of this paper's investigation into behavioural aspects. In order to do this, we propose a theoretical framework that unites the behavioural decision-making literature with the operational make-buy literature, which were previously separate. A decision-maker's "strategic vulnerability" to supply risk, the product component's level of core competency, and the formality of the information about supply alternatives are the three factors that are considered within the framework when making the make-buy decision. A controlled experimental survey found that both strategic vulnerability and core competency do impact the make-buy decision, but strategic vulnerability has a stronger influence. Additionally, when both conditions are present, information formality acts as a moderator for the make-buy decision. These findings have real-world consequences, such as the idea that management may help make make-buy decisions more reasonable by identifying and addressing the decision maker's biases.

(Bals, Kirchoff, and Foerstl 2016) studied "Exploring the Reshoring and Insourcing Decision Making Process" discovered that businesses regularly use the terms "reshoring" and "insourcing" to describe their choices to bring value creation processes that were previously outsourced to local locations or to incorporate those processes back into their own operations. Though they have been discussed before, the phenomena of reshoring and insourcing are still seen as promising new avenues for study. The intricacies of multinational organisations' sourcing and global manufacturing site selections need more research. Although there has been a lot of research on outsourcing and insourcing, the

(reverse) choice about reshoring and/or insourcing is still little understood. Recent research has provided additional clarity on the decision-making processes involved, such as in the cases of Danish production reshoring and insourcing and American manufacturing reshoring.

(Cagliano et al. 2012) studied “A decision-making approach for investigating the potential effects of near sourcing on” determined that Objective: To improve economic efficiency and supply chain (SC) responsiveness, near sourcing is being considered as a viable alternative to global sourcing. This study presents a decision-making methodology that was created in tandem with a prominent Italian retailer that was eager to use close sourcing for their worldwide store furniture procurement process. Approach, methodology, and design: Researchers use action research. The first step is to identify the problems with the company's conventional SC organisation and buying procedure. Therefore, in order to find the solution that provides the best cost performance, an inventory management model is used to run spreadsheet estimations. Various buying and SC management techniques are considered. The paper concludes with a discussion of the findings from a risk analysis of the optimal SC structure that was chosen.

Conclusions

This research sought to fill a gap in the literature by integrating operational and behavioural literature in an innovative manner to better understand the role of individuals in corporate decision-making. Additional research on the role of humans in operational decision-making may be built upon the conceptual framework. According to the data, there are a lot of moving parts in the make-buy evaluative behavioural decision-making process, and certain elements are more important than others depending on the circumstances. The report also detailed a research approach that circumvents the impracticality of using a single, centralised laboratory by conducting controlled experiments with a sample of actual managers to assess causal linkages. Although this study focusses on the decision-making process of supply managers, the concept may be applied to many other operational settings where human beings make what is usually thought of as a “firm” level choice. Portfolio decision-making for product and process development, as well as evaluation and decision-making around SBU-level operations plan choices, are examples of representative situations.

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